



August 23rd, 2002

Issue 8

Capitol Journal

THE KYLE GROUP

Serving the Public and Government Affairs Needs of Business and Associations

The Capitol Journal would like to extend our deepest appreciation to all those who have provided us with valuable feedback and continued support throughout the year!

WHAT STATE LEGISLATORS AND REGULATORS SHOULD KNOW ABOUT AMERICA'S ASSOCIATIONS

Colorado is fortunate to have a tremendous number of trade and professional associations calling our state their home. According to the Colorado Society of Association Executives (CSAE), there are over 500 nonprofits currently operating in the State of Colorado alone. These 500+ nonprofits represent many diverse groups that offer legislators and regulators a remarkable informational resource that is credible and factual in their delivery of information to the public and public policy makers. With the General Election just around the corner, candidates and incumbents are seeking out the association community in Colorado, for knowledge and information on their respective issues.

Lawmakers and their staffs can rely on associations as trusted partners to help government run smoothly. There are more than 135,000 trade, professional, and philanthropic associations that exist at the local, state, regional, and national levels in the United States!

Associations provide a wealth of support and resources that help federal, state, and local policymakers do their jobs easier and better serve their constituents. For example:

Information: Associations are vital sources of research and data. We collect and disseminate information on industries, issues, and trends providing valuable background for legislation, testimony, campaigning, and speeches. Our issue education efforts offer a variety of viewpoints to help shape policy and voting decisions.

Constituent Contact: Associations connect citizens with their government. Associations serve as a "dual gateway" for staying in touch with constituents. Citizens use associations as a mechanism to convey their views on issues to their elected officials. Our meetings, conventions, special events, and publications provide a venue for elected officials to communicate with those they serve.

Standard Setting: Our standard setting and certification programs control the size of government and save taxpayers money. Associations invest over \$1.1 billion per year set-

ting and enforcing standards and certifications, according to an ASAE Foundation study conducted by Public Opinion Strategies and Greenberg Quinlan Research. These association programs allow entire industries to regulate themselves and safeguard consumers so that new government regulations are not required.

Associations: Associations play a unique role in the democratic process, leading to the misperception that we are primarily lobbyists. Yet "lobbying" accounts for only a fraction of our budgets*.

Skill Building and Professional Development: Americans continue to learn after they leave school through their associations. In fact, 95% of association's offer skill building and professional development programs to their members; the single most common association function. Thanks to associations, America's workforce remains competitive and skilled in the latest techniques, trends, and technologies.

Community Service: Associations help preserve America's sense of community. Americans devote more than 173 million volunteer hours each year, time valued at more than \$2 billion, to charitable and community service programs through their associations. Members pool their resources and talents to help the needy, provide disaster relief, mentor youth, clean up the environment, and more.

Economic Impact: Associations are economic engines that fuel America's prosperity. Associations pump billions of dollars into the economy and create hundreds of thousands of good jobs. Our meetings and conventions generate billions more in revenue for cities. Although associations operate as tax-exempt organizations, our operating expenditures generate billions of dollars in tax revenues annually from property taxes, payroll taxes, sales taxes, and 35 other types of taxes

**This research was conducted in 1998 for the Foundation of the American Society of Association Executives (ASAE) by Public Opinion Strategies and Greenberg Quinlan Research.*



THE KYLE GROUP GENERAL ELECTION SCORECARD

Senate Races	Republican Voters	Democratic Voters	Unaffiliated Voters	Total Voters
Senate District 01	27,865	14,336	17,035	59,298
Mark D. Hillman (R)				
Mark Benner (D)				
Senate District 02	25,160	26,209	18,564	70,055
Ken Kester (R)				
Daniel B. Slater (D)				
Senate District 03	17,386	37,212	18,895	73,583
Joyce R. Lawrence (R)				
Abel J. Tapia (D)				
Senate District 05	23,726	26,451	21,729	72,267
Lewis H. Entz (R)				
Rafeal Lorenzo Gallegos (D)				
Senate District 06	38,042	24,723	31,361	94,841
Kay Alexander (R)				
James Isgar (D)				
Senate District 07	36,131	21,148	27,351	84,939
Ronald J. Teck (R)				
No Candidates (D)				
Senate District 09	44,248	15,287	25,795	85,545
Doug Lamborn (R)				
No Candidates (D)				
Senate District 11	24,071	20,707	24,990	70,031
Ed Jones (R)				
Tony Marino (D)				
Senate District 13	30,727	19,323	25,688	75,962
Dave Owen (R)				
No Candidates (D)				
Senate District 15	39,728	21,330	28,915	90,317
Steve Johnson (R)				
Kathy Gilliland (D)				
Senate District 16	34,782	25,142	35,906	96,559
Web Sill (R)				
Joan Fitz-Gerald (D)				
Senate District 20	25,897	23,350	25,400	74,968
Steve Jensen (R)				
Maryanne Moe Keller (D)				
Senate District 22	36,233	19,828	28,408	84,679
Norma Anderson (R)				
Robert John Francis Sampron (D)				
Senate District 24	21,929	25,613	26,916	74,624
Joy M. Bowman (R)				
Alice J. Nichol (D)				
Senate District 30	53,437	20,319	32,900	106,847
John Evans (R)				
Jerri Hill (D)				
Senate District 32	23,903	33,526	28,556	86,404
No Candidates (R)				
Dan Grossman (D)				
Senate District 34	9,120	30,072	17,451	56,920
No Candidates (R)				
Paula E. Sandoval (D)				

House Races	Republican Voters	Democratic Voters	Unaffiliated Voters	Total Voters
Representative District 01	11,248	13,790	12,294	37,454
No Candidates (R)				
Fran N. Coleman (D)				
Representative District 02	5,184	13,932	9,951	29,249
Leonard Alford Thomas (R)				
Desiree M. Sanches (D)				
Representative District 03	15,412	16,318	16,504	48,504
Karen Kataline (R)				
Jennifer L. Veiga (D)				
Representative District 04	5,732	18,215	10,557	34,680
Rick Nevin (R)				
K. Jerry Frangas (D)				
Representative District 05	6,564	17,445	13,719	38,105
Brandi Moreland (R)				
Joel Judd (D)				
Representative District 06	15,099	20,746	16,217	52,317
No Candidates (R)				
Andrew Romanoff (D)				
Representative District 07	6,280	18,626	10,568	35,614
R. Mike Faris (R)				
Peter C. Groff (D)				
Representative District 08	6,208	25,090	13,666	45,267
Roman Coleman (R)				
Rosemary Marshall (D)				
Representative District 09	15,258	15,715	15,188	46,334
Bruce Holland (R)				
Alice Borodkin (D)				
Representative District 10	11,190	17,943	19,975	49,879
No Candidates (R)				
Alice Madden (D)				
Representative District 11	15,577	15,686	17,924	49,535
Leona Stoecker (R)				
John V. (Jack) Pommer (D)				
Representative District 12	12,489	14,868	16,201	43,858
Jim Egerton (R)				
Paul Weissmann (D)				
Representative District 13	11,760	19,354	20,445	52,424
David Hustvedt (R)				
Tom Plant (D)				
Representative District 14	24,170	8,116	13,658	46,035
David C. Schultheis (R)				
No Candidates (D)				
Representative District 15	21,214	9,026	14,105	44,441
Bill Cadman (R)				
Charley Johnson (D)				
Representative District 16	18,935	10,358	14,123	43,515
William (Bill) Sinclair (R)				
Mark Entrekin (D)				
Representative District 17	9,133	8,366	10,015	27,563
Mark Cloer (R)				
P.M. Wynn (D)				





House Races	Republican Voters	Democratic Voters	Unaffiliated Voters	Total Voters
Representative District 18	14,642	12,908	15,796	43,565
Dan Stuart (R)				
Mike Merrifield (D)				
Representative District 19	16,430	8,962	13,363	38,828
Richard D. Decker (R)				
Kenneth A. Barela (D)				
Representative District 20	26,966	6,549	13,374	46,984
Lynn Christian Hefley (R)				
No Candidates (D)				
Representative District 21	22,430	9,411	13,565	45,532
Keith King (R)				
Timothy M. Snowden(D)				
Representative District 22	17,741	11,442	15,031	44,309
Rob Fairbank (R)				
Charles W. Carter (D)				
Representative District 23	14,031	11,858	13,781	39,867
Ramey Johnson (R)				
Kelley M. Daniel (D)				
Representative District 24	12,685	13,494	13,321	39,650
Perry Jon Vasquez (R)				
Cheri E. Jahn (D)				
Representative District 25	20,698	11,960	16,018	48,860
John Witwer (R)				
No Candidates (D)				
Representative District 26	14,903	13,270	14,455	42,757
Scott D. McKay (R)				
Betty Boyd (D)				
Representative District 27	16,661	12,341	14,165	43,272
Bill Crane (R)				
Sara Gagliardi (D)				
Representative District 28	19,815	10,293	15,067	45,269
Don Lee (R)				
Brenda (Bee) Adams (D)				
Representative District 29	14,948	11,998	14,901	41,964
Bob Briggs (R)				
Debbie Benefield (D)				
Representative District 30	8,796	11,480	10,993	31,334
David Dunnell (R)				
Mary Hodge (D)				
Representative District 31	14,283	12,965	15,579	42,915
Pam Rhodes (R)				
Paul Zimmerman (D)				
Representative District 32	7,969	13,208	11,668	32,925
David M. Borstel (R)				
Valentin Vigil (D)				
Representative District 33	17,558	12,598	17,575	47,905
Shawn Mitchell (R)				
Vincent J. Buzek (D)				
Representative District 34	10,973	13,713	13,822	38,598
No Candidates (R)				
Lois A. Tochtrop (D)				



House Races	Republican Voters	Democratic Voters	Unaffiliated Voters	Total Voters
Representative District 35	9,874	14,465	12,792	37,202
No Candidates (R)				
Ann F. Ragsdale (D)				
Representative District 36	12,229	12,646	14,312	39,275
James W. Parker III "Jim" (R)				
Frank Weddig (D)				
Representative District 37	23,466	11,539	15,013	50,128
Lauri Clapp (R)				
John R. Phillips (D)				
Representative District 38	21,022	12,092	15,829	49,094
Joe Stengel (R)				
Glen L. Emerson (D)				
Representative District 39	20,752	11,662	15,391	47,902
Nancy Spence (R)				
Thomas C. Brickner (D)				
Representative District 40	9,470	6,888	9,048	25,477
Debbie Stafford (R)				
No Candidates (D)				
Representative District 41	15,257	14,567	15,313	45,262
Dayton E. Conway (R)				
Suzanne Williams (D)				
Representative District 42	8,317	12,244	11,129	31,781
Alexander D. Jacobson (R)				
Micheal Garcia (D)				
Representative District 43	24,134	9,275	14,195	47,677
Ted Harvey (R)				
Laura Darby (D)				
Representative District 44	32,314	12,435	20,454	65,363
Mike May (R)				
Ernie Felix (D)				
Representative District 45	20,476	6,762	11,963	39,306
Tom J. Weins (R)				
No Candidates (D)				
Representative District 46	7,902	20,541	9,168	37,654
No Candidates (R)				
Dorothy B. Butcher (D)				
Representative District 47	12,306	16,985	11,133	40,469
Les Shaver (R)				
Liane "Buffle" McFadyen (D)				
Representative District 48	18,295	10,713	15,137	44,235
Dale K. Hall (R)				
Pamela A. Shaddock (D)				
Representative District 49	21,415	11,481	16,147	49,250
Kevin Lundberg (R)				
No Candidates (D)				
Representative District 50	11,110	9,459	11,332	32,006
Tambor Williams (R)				
No Candidates (D)				
Representative District 51	20,700	10,666	14,274	45,769
Timothy S. Fritz (R)				
No Candidates (D)				



House Races	Republican Voters	Democratic Voters	Unaffiliated Voters	Total Voters
Representative District 52	18,285	13,587	16,903	49,157
Bob McCluskey (R)				
Bryan Jameson (D)				
Representative District 53	15,985	12,190	16,793	45,249
Kirk Brush (R)				
Angie Paccione (D)				
Representative District 54	17,984	10,495	13,766	42,387
Matt Smith (R)				
No Candidates (D)				
Representative District 55	19,685	11,625	14,722	46,174
Gayle Berry (R)				
No Candidate (D)				
Representative District 56	17,303	13,570	21,210	52,429
Heather Lemon (R)				
Carl Miller (D)				
Representative District 57	20,916	10,929	17,338	49,362
Al White (R)				
Terry D. Carwile (D)				
Representative District 58	21,348	12,999	16,166	50,888
Ray Rose (R)				
William N. (Bill) Patterson (D)				
Representative District 59	19,382	13,062	17,126	50,000
Mark Larson (R)				
No Candidates (D)				
Representative District 60	22,726	15,899	15,572	54,442
Lola Spradley (R)				
Emily Tracy (D)				
Representative District 61	14,707	13,639	18,973	47,678
Gregg P. Rippy (R)				
Rick Davis (D)				
Representative District 62	9,946	17,358	9,615	37,046
Jim Snook (R)				
John T. Salazar (D)				
Representative District 63	26,492	11,897	16,315	54,779
Greg Brophy (R)				
No Candidates (D)				
Representative District 64	11,905	15,678	9,223	36,853
Brad Young (R)				
Wes McKinley (D)				
Representative District 65	16,598	9,292	11,927	37,878
Diane Hoppe (R)				
Ken Clark (D)				

Empower your PAC!

Online fundraising is **FAST, EASY, and EFFECTIVE!** Call to find out how internet fundraising can work for you!

303.302.1109

The On Line Donator.com

The "Capitol Journal" is a product of "The Kyle Group", and is published for the benefit of clients of "The Kyle Group," Copyright 2002. Reprint of the information is given with credit to "The Kyle Group."