



## SERVICES

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Legislative lobbying

Regulatory representation

Access to local governments

Government relations programs

Issues identification

Drafting legislation and regulations

Government relations education and training

Grassroots/key contact - development

PAC Management

PAC Development

Legislative and regulatory research

Coalition building

Boards and commissions placement

Association advocacy

Small business advocacy

Opposition research

Electronic fund-raising

## CLIENTS

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\*American Society of Association Executives

\*American Society of Home Inspectors

\*American Subcontractor Association

Associated Collection Agencies, Inc.

Automotive Service Association - Colorado

Colorado Association of Chiefs of Police

\*Colorado Association of Mortgage Brokers

Colorado Heating, Ventilation, Air Conditioning,  
and Refrigeration Coalition

Colorado Industrial Hygiene Council

Colorado Scrap Recyclers

\*Colorado Society of Association Executives

Colorado Society for Respiratory Care

\*Colorado State Association of  
Health Underwriters

CNA Insurance Companies

Ford Motor Company

Generic Pharmaceutical Industry Association

\*Independent Electrical Contractors, Inc.

\*Independent Electrical Contractors  
*-Rocky Mountain Chapter*

Independent Insurance Agents of Denver, Inc.

MetroNorth Chamber of Commerce

\*MultiState Associates, Inc.

Pioneer General Insurance Company

Risk Insurance Management Society, Inc.,  
*-Rocky Mountain Chapter*

SMART Corporation

\*The Bingo Company

The Human Resources Companies, Inc.

Western Slavonic Association

Women's Bean Project

Woodmen of the World

*\*Active clients*



## THE KYLE GROUP

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## YOUR CAPITOL GAINS

The Kyle Group opens doors to...

- \* Legislators and regulators
- \* Governor and staff
- \* State agencies
- \* Local elected officials
- \* Boards & commissions
- \* Colorado's congressional delegation
- \* Country commissioners
- \* City Council

The Kyle Group brings you visibility, clout and status with Colorado's policy makers.

- \* Policy makers will come to you for advice on issues affecting your business, industry or association.

The Kyle Group saves you time, money and resources.

- \* Eliminates in-house staffing
- \* Reduces overhead
- \* Greater control of costs
- \* Increase productivity

The Kyle Group designs programs tailored to meet your legislative/regulatory needs.

- \* Customized strategies
- \* Unique programs specifically designed with your association or business in mind
- \* Maximizing internet opportunities to affect public policy
- \* Electronic fund raising

## THE KYLE GROUP

The Kyle Group is a full service public and government affairs advocacy firm providing services at competitive rates to the business, professional, and association communities. Legislative, regulatory and local government programs are designed to benefit the clients' business, industry or association needs.

The Kyle Group is recognized for its effectiveness. Utilizing the firm's expertise, clients affect public policy through their direct participation in the legislative process.

The Kyle Group's influence is built on over twenty years of long standing relationships with public policy makers.

The Kyle Group's successes are attributable to a keen understanding of Colorado's political climate on issues affecting business and associations.

## THE KYLE GROUP

"The Kyle Group was responsive to our every need. If we needed a piece of legislation, the firm got it. If we needed an appointment with the House leadership, we got it. The service was extraordinary."

**Doug Anderson, President**

*Colorado Association of Mortgage Brokers*

"Developing an effective grassroots program was essential for the success of the associations government relations program. The Kyle Group showed us how to create the program that would take us to the next level."

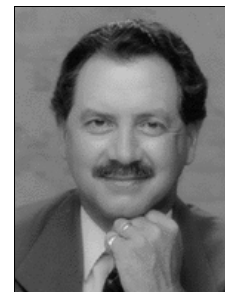
**Donavon Glassburn, President**

*Colorado Charitable Bingo Association*

## WORKING FOR YOU

Henry C. Kyle, III, CAE, is an accomplished government relations professional with over twenty years of experience. He is an authority on property, casualty, and health insurance issues.

Other areas of expertise include: licensure of trades, professions, and associations, human resources management, construction, charitable gaming, and telecommunications. Mr. Kyle is a frequent speaker on government relations issues before businesses and associations at the local, state and national levels. His enthusiasm, as well as his service to his clients, is unparalleled.



**Henry C. Kyle, III**  
*President*

## ASSOCIATES:

*Kenton Kuhn-President*  
**Intellinet**

*Dorothy Shaddrick-President*  
**Association, Convention, & Exposition Management**

*Carrie Cook, CLU-President*  
**Trident Financial Group**

*Lynn Ellins-President*  
**Ellins Law Firm**

*Laurie W. Anderson-President*  
**Anderson & Associates Public Relations, Inc.**